

LOCAL EXPERTISE  
MEETS GLOBAL EXCELLENCE



**Aareal**

The Aareal Bank trainee concept  
or: Reaping the fruits of your labour



**Aareal Bank**

## Good start, clear objectives



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### Mighty oaks from tiny acorns grow

If you wish to carry this thought over to your career, then you have come to the right place. We put this principle into practice every day and in doing so, we have established ourselves as one of the major international property specialists.

With the **trainee programme of the Aareal Academy**, we offer you excellent prospects from the very first day onwards. Your two-years course, which will take you through interesting and relevant areas of work, will not follow any rigid rules or stipulations. On the contrary, it will develop with you just as you will also develop as an individual. After all, we already see your interests and skills as being the optimal prerequisites for long-term success.

On the following pages, you will learn what strengths we expect from you and what we can do to ensure that you will make it big.

## We'll do our best for your success

What we expect from you, you can naturally expect from us, too: above-average performance, initiative, a strong personality and the willingness to develop constantly. Moreover, we have all of the **know-how and the skills of an international property specialist** to offer you.

Taking your qualifications as a starting point, we will jointly develop a plan concerning which direction you wish to head in and in which fields you will be able to benefit most from us. After all, we have more than enough opportunities available, both in our core business structured property financing and through our intensive collaboration with the institutional housing industry.

All of these areas have one thing in common: they complement each other to form the perfect combination of future-oriented business areas and they open up a broad spectrum for you. This is surely the best way for you to achieve success.

## Successfully give and take



## National, international, optimal

Those who want to prove their mettle in our field, not only today but also in the future, must be able to hold their own, particularly in an international setting. With the corresponding background – personally and linguistically – you therefore have the best opportunities with us. As of today, we have local offices in 19 countries on three continents – in Europe, North America and the Asian/Pacific area.

Our international activities naturally also have an impact on your trainee program, e.g. through your work in one of our regional offices. Moreover, you will be able to gather some practical experience in further interesting divisions or branch offices and attend **Aareal Academy seminars** in which you are trained for practice by internal experts and by means of our university cooperation.

After all, we want to prepare you in the best way possible for what you are going to be dealing with nationally and internationally.



Quality is always  
welcome everywhere

## Aim high, and proceed as fast as you want



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### You decide what you do – on every level

Naturally, you can not simply do as you please here, but we want to leave you as much scope for development as possible.

This is why you, as an Aareal Academy attendee, will also steer your learning process yourself and **make decisions on your own responsibility** by choosing which events and seminars you wish to attend. The only condition is: When it matters, you have to be familiar with the content imparted to you concerning our core business.

This is precisely what we expect of you if you wish to achieve the next levels. In the second year of the programme you can increasingly apply what you have learned to practice and assume responsibility for a concrete field of activity.

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## After the programme, you will reap the benefits

The trainee programme passes by more quickly than you might think. And this is all the more true if you are spending the time in an interesting environment.

In order to let you know how your career is going to develop after the trainee programme, we will give you **clear prospects from the beginning**. Thus, you can selectively reinforce your know-how and linguistic skills and optimally prepare for the coming challenges.

Our experience shows that the graduates of Aareal Academy not only like to continue with us but with precisely the success that we believed you could achieve from the beginning.

Therefore, if you are ready and willing to assume responsibility, to rise above your current capabilities, and to fully realize your potential, then all doors are open to you at Aareal Bank.



**Results that speak for themselves**

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