

Doing business sustainably. By conviction.

VERSION DATED: Q4 2019 ▶ NEXT UPDATE: Q2 2020

Aareal

YOUR COMPETITIVE ADVANTAGE.

Group key indicators as at 31 December 2019

 **2,788** Employees

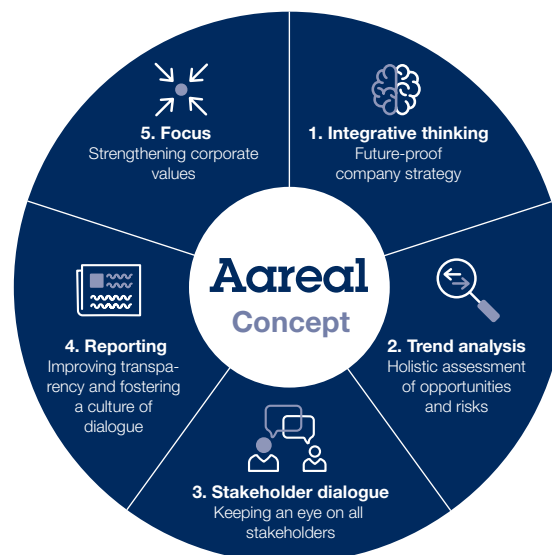
19.6% Common Equity Tier 1 ratio

€41.1 bn
in total assets 

 **€26.7 bn** Property finance portfolio **8.7%** Pre-tax RoE



Aareal Bank will become the leading provider of smart financing, software products and digital solutions for the property industry and related industries. Our way of doing business, our actions and our decisions are sustainable – by conviction.



Corporate Sustainability

- + Strategic sustainability management reporting directly to CEO
- + Individual targets of the Management Board include ESG targets
- + Share of women: 33 % on the Management Board, 42 % on the Supervisory Board
- + Average staff length of service approx. 12 years
- + Staff turnover rate 4.6 % p.a.
- + 100 % green electricity in Wiesbaden, Mainz and other locations

Sustainable business model

Attractive investment opportunities for investors:

- + Portfolio of property loans with stable values
- + A far-sighted, risk-aware lending policy
- + Attractive dividend policy
- + Solid liquidity and capital base

Focus on clients:

- + Aareal conducts regular client satisfaction surveys at national and international level
- + The Bank's Housing Industry division is in continuous contact with its clients to ensure that the wishes of housing industry clients are known and taken into account
- + Individual client needs in the field of Structured Property Financing are determined through regular exchange and individual discussions

Smart products:

- + Sustainability in property financing
- + Innovative, environmentally friendly digital solutions
- + Maximum-security digital IT and banking services

Ratings

← Current valid rating

	2020	2019	2018	2017	2016	2015	2014
MSCI	←					AA	-
ISS-oekom	←	Prime (C+)	Prime (C)	Prime (C)	Prime (C)	Prime (C)	Prime (C)
Sustainalytics	←	22.9 medium risk	70	70	70	68	61
imug							
Mortgage Covered Bonds	←			BBB	BB	BB	BB
Public Sector Covered Bonds	A	BBB	BBB	BBB	A	BBB	BBB
Sustainability Rating	BB	B	B	BB	BBB	BB	B
CDP	←	C	B-	C	B	94C	88B

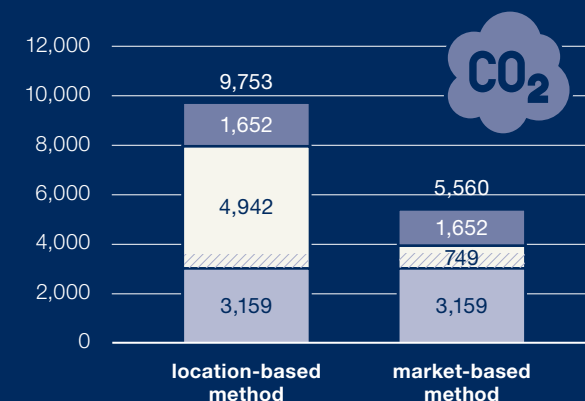
Standardised reporting

- ✓ CSR-RLUG/GRI Standard
- ✓ UN Global Compact
- ✓ DCGK
- ✓ UK Slavery Act



Environmental footprint

Total Group-wide CO₂ emissions in 2019 (in tonnes)



- Scope 3 – Business travel
- Scope 2 – Electricity (incl. district heating (532 tonnes each))
- Scope 1 – Gas, fuels, heating oil

Awards / Audits



Resource consumption financial year

	2019	2018	2017
Energy consumption (total)	92,802 GJ	100,753 GJ	108,424 GJ
Energy consumption per employee	33.29 GJ	36.66 GJ	38.78 GJ
Electricity consumption	36,681 GJ	36,417 GJ	41,030 GJ
of which green electricity (GJ)	33,813 GJ	32,156 GJ	28,760 GJ
of which green electricity (%)	92%	88%	70%
Water consumption (total)	27,699 m³	32,262 m ³	27,544 m ³
Water consumption per employee	9.9 m³	11.7 m ³	9.8 m ³
Waste accumulation (total)	351 t	326 t	428 t
Waste accumulation per employee	125.9 kg	118.7 kg	152.8 kg

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